

Third Arch is a Philadelphia-based investment firm making long-term investments in high quality small businesses. We believe small business investing requires a different approach than traditional private equity. Our strategy is locally focused with a long-term perspective. Our dual objective is to help successful small businesses achieve greater scale and profitability; and to provide investors with access to attractive returns from an under-served market.

Ideal Investment Criteria:

Long-standing companies with defensible value propositions. Primarily focused on the greater Philadelphia area, with selective screening for broader U.S. targets.



Metrics	Industries	Characteristics	Outlook	Deal Types
<ul style="list-style-type: none"> Revenue: \$10-40M EBITDA: \$2-4M 	<ul style="list-style-type: none"> Niche manufacturing Specialty distribution Consumer products Business services 	<ul style="list-style-type: none"> History of profitability Long-standing customer relationships Recurring revenue Tenured management 	<ul style="list-style-type: none"> Identifiable growth and profit-improvement opportunities Robust end markets; low risk of Amazonification 	<ul style="list-style-type: none"> Buyouts Partnerships Structured exits

Locally-focused and collaborative, our approach is to partner with strong management teams to help businesses continue their success, enhance profitability, and drive scalable, sustainable growth

- **Proprietary Deal Flow:** Localized sourcing, leveraging a regional network to access potential investments in our target geographies.
- **Transaction Execution Expertise:** Decades of investment experience, with a track record of executing complex transactions and designing creative structures tailored to stakeholders needs.
- **Collaborative Value Creation:** Proximity to target investments allows us to work hand-in-hand with management to support their ongoing business objectives while preserving the company’s existing culture and legacy.
- **Flexibility to Maximize Long-Term Results:** Long-term perspective avoids the misaligned incentives inherent with traditional private equity.



Patricia Graver



Paul Guarino



Matthew Raymon

Get In Touch

 (267) 225-2914

 info@thirdarchinvestments.com

 www.thirdarchinvestments.com